Press Club: Alliance Study

April 3, 2017

Dr. Loren C. Scott Loren C. Scott & Associates, Inc. www.lorencscottassociates.com

The Transitions

- E.K. Long OLOL (4/13)
- WO Moss LC Memorial (6/13)
- U. Hospital Lafayette Health System (6/13)
- UMC NO LCMC Health NO (6/13)
- LJ Chabert Terrebonne Gen/Ochsner (6/13)
- Huey P Long Cabrini/Rapides Regional (7/13)
- U. Health Biomedical Foundation (10/13)
- Bogalusa Our Lady of Angels (3/14)

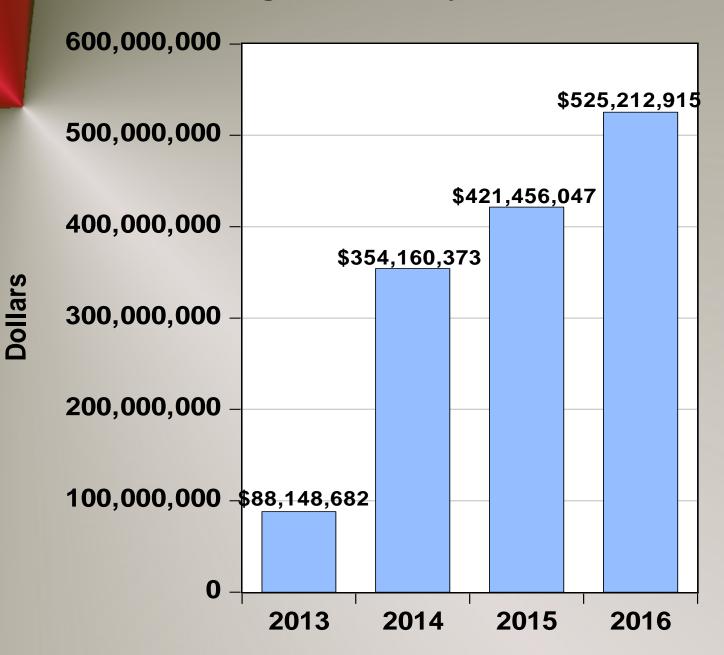
Focus: 3 Gains to the State Treasury

Impacts on the state economy

#1: Lease Payments to the State

- Under some agreements, state retains ownership of the buildings & equipment in old charity system in return for lease payments from partners
- Plus, lease payments subject to Federal Medical Assistance Percentages (FMAP)

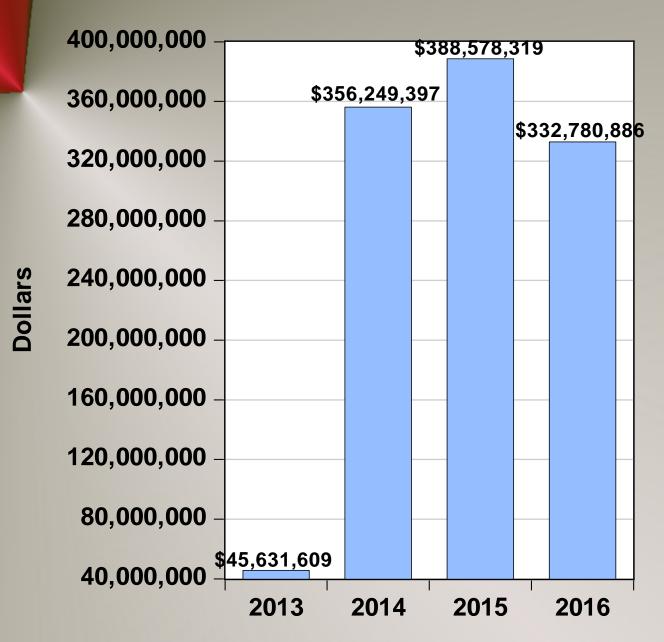
Fig. 1: Lease Payments to the State



#2: FMAP for Physicians

Payments made to physicians now eligible for FMAP match

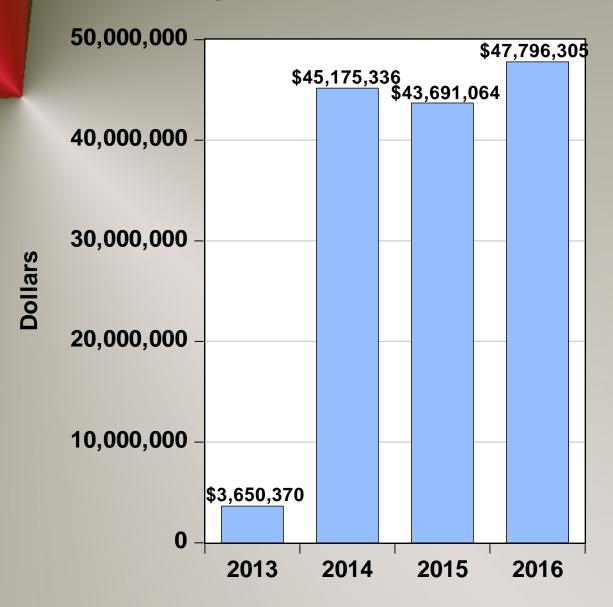
Fig. 2: Physcian FMAP Payments



#3: Critical Capital Expenditures on facilities

Payments the state would have had to make absent the transition

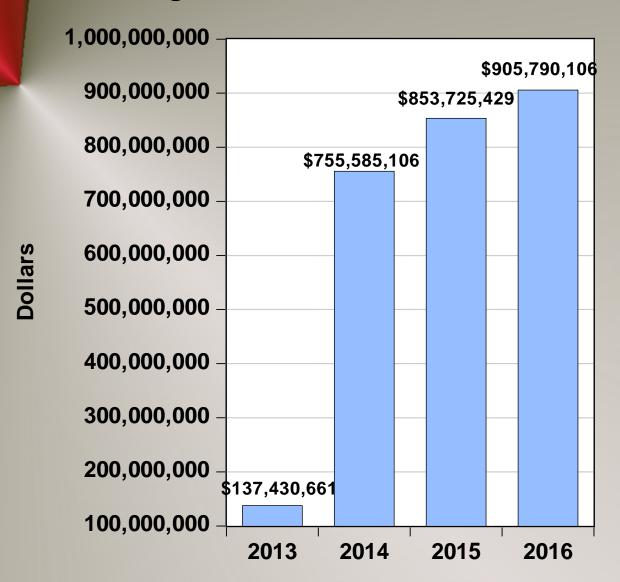
Fig. 3: New Capital Expenditures



Source: Alliance of Public Private Partnership Hospitals

Total New Monies to the State from the Transition

Fig. 4: Total New Monies Due to Transition



Source: Alliance of Public Private Partnership Hospitals

Impact of this New Money Depends on How it was Spent

Higher Education Versus Healthcare

50-50 Split Results

Year	Efficiency Gains	Sales	Earnings	Jobs	Taxes
Tear	Guilis	Dares	Durings	0003	Tuzes
2013	\$137.4	\$263.2	\$99.6	2,742	\$7.0
2014	\$755.6	\$1,447.3	\$547.8	14,772	\$38.3
2015	\$853.7	\$1,635.3	\$618.9	16,690	\$43.3
2016	\$905.8	\$1,735.0	\$656.7	17,527	\$46.0
Total	\$2,652.5	\$5,080.9	\$1,923.0	12,933*	\$134.6

Other Efficiency Gains

Graduate medical education was saved in Louisiana

Other Efficiency Gains

- Across the board reductions in ER wait times
 - Increase in out-patient visits:
 - Houma: +60%
 - Lafayette: +49%
 - Average: +20%
- Urgent Care centers established-clinic visits:
 - Rapides Regional: +300%
 - Lafayette: +94%
 - St. Francis Cabrini: +34%

Major Expansion/Establishment of Specialty Services

Oncology Services	ENT-Audiology		
Neurosurgery	Orthopedics		
Mental health	Pulmonology		
Radiology	Cardiology		
Infectious Disease	Electromyography		
Dental services	Cataract Surgeries and other		
	Eye procedures		
Outpatient Therapy	Kidney biopsies, outpatient		
Rehabilitation	dialysis		

Efficiency Gains

- Reduced cost per patient
 - L.J. Chabert: Down 12%
 - OLOL: dropped from \$4,137 to 1,690
 - University Hospital Lafayette: 23% reduction

Press Club: Alliance Study

April 3, 2017

Dr. Loren C. Scott Loren C. Scott & Associates, Inc. www.lorencscottassociates.com